

Our Network

The Barfoot & Thompson organisation consists of an Auckland wide network with 60 branches, over 950 salespeople and 250 sales assistants. More importantly Barfoot & Thompson is a non-franchised family business owned and operated since 1923. For more than 80 years, we have built our reputation on integrity and results to earn the trust of many thousands of everyday New Zealanders.

Our salespersons have access to a unique centrally controlled computerised listing system. When your property is listed all details are instantly accessible in an electronic form at all branches. We believe this is a huge advantage, as your target market could well be located anywhere within the Auckland region.

The benefit of being a non franchised group is that your property's promotion activities are not limited to one or two branches of a group; - our network is the whole company. Thus, changes to your property's information are communicated efficiently and immediately. All personal are accountable to the directors of the company.

Our network activity consists of three levels of service and support:

- **Your listing/promotional salesperson:**

Is directly accountable and responsible to you throughout the marketing period, their name and contact details appear on all marketing material. They will liaise with you on all matters pertaining to the management of your property's promotion and provide assistance and information to their colleagues on your behalf. They assist you where possible and ultimately assist with the transaction detail of your sales.

- **The Remuera Branch salespeople.**

The total team at Remuera is fundamentally important to your property's promotion; each salesperson can assist and support your salesperson with the introduction of potential buyers. Our established team has considerable experience with good working knowledge of the area, the local market conditions and sales history on a daily basis. This all complements your promotion to achieve the successful sale of your property.

- **The surrounding Barfoot & Thompson offices.**

There are over 140 salespeople operate in the Eastern Suburbs;

- Epsom 18
- Greenlane 23
- Head Office Sales 24
- Mission Bay 21
- Meadowbank 19
- Parnell 17
- St Heliers 18

