

Northland

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	97	\$38,019,322	\$345,000	\$325,000	6.15 %	4.12 %	1.03 %	94.85 %
Mar 2011	122	\$42,776,250	\$349,000	\$331,000	5.43 %	10.66 %	0.00 %	89.34 %
Apr 2011	98	\$30,899,400	\$302,500	\$292,000	3.59 %	10.20 %	0.00 %	89.80 %
May 2011	133	\$42,537,298	\$300,000	\$285,000	5.26 %	8.27 %	1.50 %	90.23 %
Jun 2011	110	\$35,638,000	\$345,000	\$322,500	6.97 %	9.09 %	0.00 %	90.91 %
Jul 2011	117	\$35,542,071	\$290,000	\$272,000	6.61 %	6.84 %	0.00 %	93.16 %
Aug 2011	110	\$41,245,750	\$331,500	\$304,000	9.04 %	8.18 %	0.91 %	90.91 %
Sep 2011	143	\$45,043,150	\$305,000	\$290,000	5.17 %	9.79 %	0.70 %	89.51 %
Oct 2011	102	\$31,231,250	\$304,000	\$292,500	3.93 %	9.80 %	0.98 %	89.22 %
Nov 2011	136	\$46,569,999	\$315,000	\$305,000	3.27 %	13.24 %	0.74 %	86.03 %
Dec 2011	113	\$36,242,317	\$295,000	\$289,000	2.07 %	15.04 %	0.00 %	84.96 %
Jan 2012	91	\$28,401,000	\$310,000	\$305,000	1.63 %	5.49 %	1.10 %	93.41 %
Total	1,372	\$454,145,807						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	18	\$3,015,500	\$137,500	\$120,000	14.58 %	5.56 %	0.00 %	94.44 %
Mar 2011	23	\$3,641,500	\$150,000	\$123,000	21.95 %	13.04 %	8.70 %	78.26 %
Apr 2011	14	\$2,477,000	\$177,500	\$157,500	12.69 %	0.00 %	0.00 %	100.00 %
May 2011	19	\$2,870,000	\$120,000	\$115,000	4.34 %	15.79 %	0.00 %	84.21 %
Jun 2011	23	\$3,501,848	\$125,000	\$100,500	24.37 %	8.70 %	0.00 %	91.30 %
Jul 2011	19	\$3,297,000	\$132,000	\$120,000	10.00 %	0.00 %	0.00 %	100.00 %
Aug 2011	22	\$3,663,700	\$115,000	\$113,000	1.76 %	0.00 %	0.00 %	100.00 %
Sep 2011	18	\$3,470,000	\$194,500	\$172,500	12.75 %	16.67 %	0.00 %	83.33 %
Oct 2011	24	\$2,830,000	\$127,000	\$114,500	10.91 %	0.00 %	0.00 %	100.00 %
Nov 2011	19	\$2,226,500	\$110,000	\$100,000	10.00 %	21.05 %	0.00 %	78.95 %
Dec 2011	22	\$2,597,500	\$99,000	\$94,500	4.76 %	0.00 %	18.18 %	81.82 %
Jan 2012	15	\$3,293,500	\$232,500	\$200,000	16.25 %	0.00 %	0.00 %	100.00 %
Total	236	\$36,884,048						

Auckland

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	1,591	\$847,830,806	\$479,000	\$465,000	3.01 %	15.46 %	0.13 %	84.41 %
Mar 2011	2,437	\$1,371,913,943	\$480,000	\$470,000	2.12 %	21.62 %	0.66 %	77.72 %
Apr 2011	1,854	\$1,053,512,883	\$491,250	\$479,500	2.45 %	18.50 %	0.59 %	80.91 %
May 2011	2,188	\$1,181,133,510	\$475,000	\$464,000	2.37 %	16.91 %	0.41 %	82.68 %
Jun 2011	2,096	\$1,137,750,721	\$470,500	\$461,000	2.06 %	16.94 %	0.72 %	82.35 %
Jul 2011	1,799	\$960,597,582	\$470,000	\$465,000	1.07 %	19.57 %	0.61 %	79.82 %
Aug 2011	1,894	\$982,451,602	\$460,000	\$453,000	1.54 %	19.38 %	1.00 %	79.62 %
Sep 2011	1,922	\$1,076,975,822	\$480,000	\$475,000	1.05 %	23.99 %	0.99 %	75.03 %
Oct 2011	1,832	\$1,009,620,917	\$475,000	\$465,000	2.15 %	26.42 %	0.93 %	72.65 %
Nov 2011	2,266	\$1,304,702,148	\$495,000	\$490,000	1.02 %	26.96 %	0.79 %	72.24 %
Dec 2011	1,826	\$1,050,789,219	\$490,000	\$484,375	1.16 %	24.53 %	0.71 %	74.75 %
Jan 2012	1,421	\$742,060,450	\$449,000	\$471,000	-4.67 %	11.19 %	0.35 %	88.46 %
Total	23,126	\$12,719,339,603						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	58	\$16,386,500	\$295,000	\$282,500	4.42 %	5.17 %	0.00 %	94.83 %
Mar 2011	81	\$31,856,633	\$315,000	\$290,000	8.62 %	11.11 %	1.23 %	87.65 %
Apr 2011	44	\$14,477,555	\$297,000	\$279,500	6.26 %	4.55 %	2.27 %	93.18 %
May 2011	97	\$31,366,066	\$276,000	\$259,000	6.56 %	10.31 %	2.06 %	87.63 %
Jun 2011	95	\$33,103,078	\$298,000	\$290,000	2.75 %	2.11 %	2.11 %	95.79 %
Jul 2011	83	\$27,548,200	\$305,000	\$295,000	3.38 %	8.43 %	0.00 %	91.57 %
Aug 2011	119	\$38,518,480	\$319,000	\$290,000	10.00 %	4.20 %	0.00 %	95.80 %
Sep 2011	85	\$35,437,688	\$325,000	\$300,000	8.33 %	5.88 %	0.00 %	94.12 %
Oct 2011	92	\$28,633,506	\$280,000	\$256,500	9.16 %	2.17 %	0.00 %	97.83 %
Nov 2011	72	\$23,895,043	\$276,000	\$262,500	5.14 %	2.78 %	1.39 %	95.83 %
Dec 2011	64	\$20,573,434	\$295,000	\$270,000	9.25 %	3.13 %	1.56 %	95.31 %
Jan 2012	72	\$26,307,822	\$299,000	\$300,000	-0.33 %	5.56 %	0.00 %	94.44 %
Total	962	\$328,104,005						

Waikato/BOP

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	673	\$230,558,220	\$319,000	\$309,000	3.23 %	8.62 %	0.74 %	90.64 %
Mar 2011	798	\$271,613,602	\$320,000	\$305,000	4.91 %	12.66 %	0.25 %	87.09 %
Apr 2011	708	\$257,317,211	\$327,000	\$312,875	4.51 %	11.30 %	0.56 %	88.14 %
May 2011	838	\$302,575,164	\$329,000	\$315,000	4.44 %	10.50 %	0.36 %	89.14 %
Jun 2011	723	\$255,154,788	\$329,000	\$316,000	4.11 %	11.76 %	0.14 %	88.11 %
Jul 2011	707	\$240,501,942	\$319,000	\$306,000	4.24 %	9.34 %	0.71 %	89.96 %
Aug 2011	742	\$255,721,270	\$329,000	\$319,500	2.97 %	11.86 %	0.27 %	87.87 %
Sep 2011	694	\$231,976,543	\$315,500	\$300,000	5.16 %	11.67 %	0.58 %	87.75 %
Oct 2011	652	\$217,168,553	\$329,000	\$315,475	4.28 %	10.58 %	0.31 %	89.11 %
Nov 2011	804	\$279,841,216	\$323,250	\$310,000	4.27 %	14.93 %	0.00 %	85.07 %
Dec 2011	783	\$258,227,892	\$318,000	\$305,000	4.26 %	13.67 %	0.64 %	85.70 %
Jan 2012	577	\$193,232,725	\$319,000	\$305,000	4.59 %	6.07 %	0.35 %	93.59 %
Total	8,699	\$2,993,889,126						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	69	\$11,237,493	\$182,000	\$169,000	7.69 %	23.19 %	0.00 %	76.81 %
Mar 2011	67	\$10,809,255	\$160,000	\$157,000	1.91 %	10.45 %	2.99 %	86.57 %
Apr 2011	31	\$5,200,315	\$169,000	\$160,000	5.62 %	9.68 %	3.23 %	87.10 %
May 2011	68	\$10,440,226	\$158,130	\$143,000	10.58 %	8.82 %	1.47 %	89.71 %
Jun 2011	71	\$12,346,711	\$180,000	\$170,000	5.88 %	7.04 %	0.00 %	92.96 %
Jul 2011	58	\$10,032,715	\$173,500	\$165,217	5.01 %	13.79 %	0.00 %	86.21 %
Aug 2011	62	\$9,604,792	\$175,000	\$165,000	6.06 %	9.68 %	1.61 %	88.71 %
Sep 2011	67	\$9,853,630	\$145,000	\$137,000	5.83 %	4.48 %	0.00 %	95.52 %
Oct 2011	57	\$8,618,906	\$140,000	\$134,000	4.47 %	7.02 %	0.00 %	92.98 %
Nov 2011	42	\$5,686,510	\$147,500	\$129,500	13.89 %	9.52 %	0.00 %	90.48 %
Dec 2011	43	\$7,112,644	\$145,000	\$130,000	11.53 %	6.98 %	2.33 %	90.70 %
Jan 2012	46	\$7,880,718	\$138,000	\$179,500	-23.11 %	4.35 %	28.26 %	67.39 %
Total	681	\$108,823,915						

Hawkes Bay

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	176	\$54,890,301	\$285,250	\$285,000	0.08 %	3.41 %	0.57 %	96.02 %
Mar 2011	195	\$54,433,139	\$269,000	\$260,000	3.46 %	3.59 %	2.05 %	94.36 %
Apr 2011	118	\$33,740,000	\$277,500	\$271,500	2.20 %	5.08 %	2.54 %	92.37 %
May 2011	195	\$55,809,950	\$277,000	\$268,000	3.35 %	0.51 %	1.03 %	98.46 %
Jun 2011	160	\$44,934,800	\$265,000	\$254,000	4.33 %	3.13 %	1.25 %	95.63 %
Jul 2011	190	\$56,153,342	\$281,500	\$275,000	2.36 %	2.11 %	4.74 %	93.16 %
Aug 2011	175	\$47,543,756	\$260,000	\$250,000	4.00 %	2.86 %	3.43 %	93.71 %
Sep 2011	170	\$50,750,570	\$281,500	\$270,750	3.97 %	4.71 %	1.18 %	94.12 %
Oct 2011	155	\$44,182,355	\$263,000	\$259,500	1.34 %	3.23 %	1.29 %	95.48 %
Nov 2011	192	\$60,071,478	\$295,000	\$288,750	2.16 %	3.65 %	5.73 %	90.63 %
Dec 2011	164	\$49,323,800	\$295,000	\$271,750	8.55 %	3.66 %	3.05 %	93.29 %
Jan 2012	152	\$47,986,500	\$285,000	\$275,000	3.63 %	0.66 %	0.00 %	99.34 %
Total	2,042	\$599,819,991						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	8	\$1,464,250	\$195,000	\$190,000	2.63 %	0.00 %	0.00 %	100.00 %
Mar 2011	11	\$2,036,000	\$155,000	\$150,000	3.33 %	9.09 %	0.00 %	90.91 %
Apr 2011	6	\$1,114,000	\$165,000	\$165,000	0.00 %	0.00 %	0.00 %	100.00 %
May 2011	16	\$3,370,200	\$254,600	\$250,000	1.84 %	6.25 %	0.00 %	93.75 %
Jun 2011	5	\$483,400	\$55,000	\$50,000	10.00 %	0.00 %	0.00 %	100.00 %
Jul 2011	8	\$1,247,000	\$144,500	\$145,500	-0.68 %	0.00 %	0.00 %	100.00 %
Aug 2011	7	\$1,209,000	\$179,000	\$181,000	-1.10 %	14.29 %	0.00 %	85.71 %
Sep 2011	7	\$828,000	\$82,000	\$75,000	9.33 %	14.29 %	0.00 %	85.71 %
Oct 2011	13	\$1,683,400	\$125,000	\$125,000	0.00 %	7.69 %	23.08 %	69.23 %
Nov 2011	12	\$2,067,000	\$163,000	\$160,500	1.55 %	8.33 %	0.00 %	91.67 %
Dec 2011	12	\$2,265,000	\$189,000	\$189,000	0.00 %	0.00 %	8.33 %	91.67 %
Jan 2012	3	\$395,000	\$95,000	\$140,000	-32.14 %	0.00 %	0.00 %	100.00 %
Total	108	\$18,162,250						

Manawatu/Wanganui

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	249	\$68,568,996	\$239,000	\$238,000	0.42 %	4.82 %	0.00 %	95.18 %
Mar 2011	250	\$59,022,450	\$225,000	\$218,000	3.21 %	7.20 %	0.00 %	92.80 %
Apr 2011	219	\$53,262,231	\$229,000	\$220,000	4.09 %	6.39 %	0.46 %	93.15 %
May 2011	279	\$68,395,160	\$238,500	\$230,000	3.69 %	4.30 %	0.72 %	94.98 %
Jun 2011	259	\$64,643,375	\$239,000	\$230,000	3.91 %	5.79 %	0.77 %	93.44 %
Jul 2011	237	\$56,805,750	\$220,000	\$215,000	2.32 %	3.38 %	0.42 %	96.20 %
Aug 2011	225	\$53,405,641	\$225,000	\$220,000	2.27 %	3.11 %	0.44 %	96.44 %
Sep 2011	253	\$61,598,636	\$229,000	\$220,000	4.09 %	4.35 %	0.00 %	95.65 %
Oct 2011	248	\$58,230,779	\$229,000	\$221,750	3.26 %	3.63 %	0.40 %	95.97 %
Nov 2011	275	\$67,026,154	\$232,500	\$230,000	1.08 %	4.00 %	0.73 %	95.27 %
Dec 2011	258	\$62,561,151	\$228,250	\$220,750	3.39 %	6.98 %	1.94 %	91.09 %
Jan 2012	197	\$49,764,697	\$223,000	\$235,000	-5.10 %	0.51 %	0.00 %	99.49 %
Total	2,949	\$723,285,020						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	11	\$1,491,000	\$110,500	\$110,500	0.00 %	45.45 %	0.00 %	54.55 %
Mar 2011	9	\$939,500	\$69,000	\$69,000	0.00 %	0.00 %	0.00 %	100.00 %
Apr 2011	10	\$1,494,500	\$136,250	\$136,250	0.00 %	20.00 %	0.00 %	80.00 %
May 2011	12	\$1,235,500	\$85,000	\$85,000	0.00 %	0.00 %	0.00 %	100.00 %
Jun 2011	4	\$173,000	\$42,000	\$42,000	0.00 %	50.00 %	0.00 %	50.00 %
Jul 2011	12	\$1,092,500	\$90,500	\$90,500	0.00 %	0.00 %	0.00 %	100.00 %
Aug 2011	12	\$1,016,000	\$91,500	\$89,000	2.80 %	8.33 %	0.00 %	91.67 %
Sep 2011	10	\$822,000	\$78,500	\$77,000	1.94 %	0.00 %	0.00 %	100.00 %
Oct 2011	4	\$300,000	\$75,000	\$75,000	0.00 %	0.00 %	0.00 %	100.00 %
Nov 2011	12	\$1,324,500	\$105,000	\$96,500	8.80 %	0.00 %	0.00 %	100.00 %
Dec 2011	7	\$516,500	\$80,000	\$75,000	6.66 %	0.00 %	0.00 %	100.00 %
Jan 2012	5	\$386,500	\$71,000	\$79,000	-10.12 %	0.00 %	0.00 %	100.00 %
Total	108	\$10,791,500						

Taranaki

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	142	\$42,618,750	\$290,000	\$285,000	1.75 %	2.11 %	0.00 %	97.89 %
Mar 2011	166	\$48,335,600	\$270,500	\$270,500	0.00 %	3.01 %	0.60 %	96.39 %
Apr 2011	142	\$42,016,475	\$289,000	\$279,500	3.39 %	0.00 %	0.00 %	100.00 %
May 2011	201	\$54,673,985	\$260,000	\$255,000	1.96 %	2.49 %	1.00 %	96.52 %
Jun 2011	143	\$39,973,500	\$262,500	\$255,000	2.94 %	1.40 %	1.40 %	97.20 %
Jul 2011	110	\$31,205,550	\$260,000	\$260,000	0.00 %	2.73 %	0.91 %	96.36 %
Aug 2011	126	\$38,753,250	\$270,000	\$269,750	0.09 %	1.59 %	0.00 %	98.41 %
Sep 2011	116	\$31,904,155	\$268,500	\$261,528	2.66 %	2.59 %	0.00 %	97.41 %
Oct 2011	134	\$42,240,720	\$295,000	\$290,500	1.54 %	2.24 %	2.24 %	95.52 %
Nov 2011	161	\$47,369,955	\$280,000	\$272,500	2.75 %	2.48 %	0.62 %	96.89 %
Dec 2011	148	\$44,867,420	\$286,000	\$285,000	0.35 %	1.35 %	0.00 %	98.65 %
Jan 2012	127	\$42,102,545	\$265,000	\$304,000	-12.82 %	0.79 %	0.00 %	99.21 %
Total	1,716	\$506,061,905						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	10	\$1,383,000	\$147,500	\$147,500	0.00 %	0.00 %	0.00 %	100.00 %
Mar 2011	15	\$2,006,000	\$150,000	\$150,000	0.00 %	0.00 %	0.00 %	100.00 %
Apr 2011	11	\$1,469,000	\$140,000	\$135,000	3.70 %	0.00 %	9.09 %	90.91 %
May 2011	2	\$383,000	\$197,500	\$191,500	3.13 %	0.00 %	0.00 %	100.00 %
Jun 2011	8	\$943,000	\$134,500	\$134,500	0.00 %	0.00 %	0.00 %	100.00 %
Jul 2011	7	\$1,213,500	\$144,000	\$144,000	0.00 %	0.00 %	0.00 %	100.00 %
Aug 2011	9	\$1,386,500	\$140,000	\$140,000	0.00 %	0.00 %	0.00 %	100.00 %
Sep 2011	6	\$626,000	\$95,000	\$87,500	8.57 %	0.00 %	0.00 %	100.00 %
Oct 2011	14	\$1,577,000	\$122,000	\$122,000	0.00 %	0.00 %	0.00 %	100.00 %
Nov 2011	10	\$1,338,000	\$105,000	\$97,500	7.69 %	0.00 %	0.00 %	100.00 %
Dec 2011	15	\$2,068,500	\$137,000	\$137,000	0.00 %	6.67 %	0.00 %	93.33 %
Jan 2012	8	\$1,152,000		\$152,500		0.00 %	0.00 %	100.00 %
Total	115	\$15,545,500						

Wellington

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	556	\$250,701,505	\$412,500	\$408,500	0.97 %	1.80 %	5.22 %	92.99 %
Mar 2011	710	\$320,228,684	\$420,000	\$415,000	1.20 %	3.38 %	8.17 %	88.45 %
Apr 2011	574	\$243,757,536	\$390,000	\$386,500	0.90 %	2.96 %	5.75 %	91.29 %
May 2011	573	\$231,530,761	\$380,000	\$375,000	1.33 %	2.09 %	5.06 %	92.84 %
Jun 2011	574	\$238,895,828	\$386,271	\$380,000	1.65 %	1.57 %	5.05 %	93.38 %
Jul 2011	521	\$214,924,771	\$369,000	\$365,000	1.09 %	2.11 %	6.53 %	91.36 %
Aug 2011	569	\$227,003,546	\$370,000	\$365,000	1.36 %	1.76 %	4.04 %	94.20 %
Sep 2011	516	\$218,735,503	\$385,000	\$380,000	1.31 %	1.74 %	5.81 %	92.44 %
Oct 2011	555	\$235,247,823	\$395,000	\$392,500	0.63 %	3.42 %	5.95 %	90.63 %
Nov 2011	657	\$277,821,243	\$385,000	\$383,250	0.45 %	2.59 %	5.33 %	92.09 %
Dec 2011	577	\$258,591,412	\$392,000	\$387,000	1.29 %	3.29 %	3.99 %	92.72 %
Jan 2012	435	\$185,445,321	\$387,000	\$385,000	0.51 %	0.46 %	0.92 %	98.62 %
Total	6,817	\$2,902,883,933						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	22	\$5,040,500	\$228,500	\$192,500	18.70 %	4.55 %	0.00 %	95.45 %
Mar 2011	21	\$4,250,370	\$195,000	\$195,000	0.00 %	9.52 %	0.00 %	90.48 %
Apr 2011	23	\$4,469,520	\$200,000	\$185,000	8.10 %	0.00 %	0.00 %	100.00 %
May 2011	20	\$4,036,158	\$185,250	\$185,250	0.00 %	20.00 %	5.00 %	75.00 %
Jun 2011	17	\$3,269,630	\$210,000	\$180,000	16.66 %	5.88 %	5.88 %	88.24 %
Jul 2011	27	\$4,660,800	\$148,000	\$142,500	3.85 %	0.00 %	7.41 %	92.59 %
Aug 2011	26	\$7,198,414	\$202,000	\$197,250	2.40 %	0.00 %	0.00 %	100.00 %
Sep 2011	30	\$6,240,026	\$180,000	\$169,000	6.50 %	0.00 %	0.00 %	100.00 %
Oct 2011	19	\$3,318,870	\$174,500	\$174,500	0.00 %	0.00 %	0.00 %	100.00 %
Nov 2011	31	\$4,423,500	\$149,000	\$150,000	-0.66 %	3.23 %	0.00 %	96.77 %
Dec 2011	17	\$3,398,500	\$172,000	\$170,000	1.17 %	0.00 %	0.00 %	100.00 %
Jan 2012	21	\$3,676,500	\$162,500	\$140,000	16.07 %	0.00 %	0.00 %	100.00 %
Total	274	\$53,982,788						

Nelson/Marlborough

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	164	\$60,034,500	\$334,500	\$331,000	1.05 %	4.88 %	0.61 %	94.51 %
Mar 2011	214	\$76,726,820	\$333,500	\$329,000	1.36 %	4.21 %	0.00 %	95.79 %
Apr 2011	191	\$72,100,299	\$350,000	\$339,000	3.24 %	5.76 %	0.00 %	94.24 %
May 2011	236	\$83,845,000	\$335,000	\$329,500	1.66 %	1.27 %	0.00 %	98.73 %
Jun 2011	210	\$73,622,500	\$327,500	\$322,750	1.47 %	4.76 %	1.43 %	93.81 %
Jul 2011	189	\$68,400,050	\$315,000	\$311,000	1.28 %	3.17 %	1.59 %	95.24 %
Aug 2011	187	\$67,456,345	\$325,000	\$320,000	1.56 %	3.74 %	0.00 %	96.26 %
Sep 2011	205	\$74,100,750	\$339,000	\$326,000	3.98 %	4.88 %	0.98 %	94.15 %
Oct 2011	206	\$76,032,041	\$349,000	\$343,500	1.60 %	3.88 %	0.49 %	95.63 %
Nov 2011	224	\$80,964,760	\$335,000	\$330,000	1.51 %	4.46 %	0.89 %	94.64 %
Dec 2011	204	\$74,248,500	\$340,000	\$331,500	2.56 %	3.92 %	1.47 %	94.61 %
Jan 2012	172	\$60,953,000	\$316,000	\$325,000	-2.76 %	0.58 %	0.58 %	98.84 %
Total	2,402	\$868,484,565						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	21	\$3,772,100	\$170,000	\$167,000	1.79 %	9.52 %	0.00 %	90.48 %
Mar 2011	14	\$2,763,000	\$194,500	\$186,000	4.56 %	0.00 %	0.00 %	100.00 %
Apr 2011	17	\$3,190,000	\$220,000	\$220,000	0.00 %	5.88 %	0.00 %	94.12 %
May 2011	35	\$7,348,050	\$169,000	\$176,550	-4.27 %	0.00 %	0.00 %	100.00 %
Jun 2011	25	\$4,994,700	\$189,000	\$180,000	5.00 %	0.00 %	4.00 %	96.00 %
Jul 2011	26	\$4,502,500	\$174,500	\$162,500	7.38 %	0.00 %	0.00 %	100.00 %
Aug 2011	26	\$4,471,500	\$175,000	\$160,000	9.37 %	0.00 %	0.00 %	100.00 %
Sep 2011	24	\$4,458,000	\$179,500	\$176,500	1.69 %	0.00 %	0.00 %	100.00 %
Oct 2011	19	\$3,185,347	\$150,000	\$150,000	0.00 %	0.00 %	0.00 %	100.00 %
Nov 2011	41	\$8,688,284	\$195,000	\$175,000	11.42 %	0.00 %	0.00 %	100.00 %
Dec 2011	28	\$5,949,694	\$195,000	\$190,000	2.63 %	0.00 %	0.00 %	100.00 %
Jan 2012	9	\$1,790,000	\$191,500	\$185,000	3.51 %	0.00 %	0.00 %	100.00 %
Total	285	\$55,113,175						

Canterbury/Westland

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	440	\$137,724,697	\$295,000	\$290,000	1.72 %	3.41 %	0.23 %	96.36 %
Mar 2011	477	\$157,113,855	\$295,000	\$290,000	1.72 %	5.24 %	2.10 %	92.66 %
Apr 2011	626	\$221,134,305	\$315,000	\$310,000	1.61 %	7.35 %	0.16 %	92.49 %
May 2011	654	\$225,196,204	\$315,000	\$308,000	2.27 %	7.95 %	0.46 %	91.59 %
Jun 2011	511	\$168,334,032	\$305,000	\$300,000	1.66 %	10.18 %	0.59 %	89.24 %
Jul 2011	639	\$221,509,432	\$319,000	\$315,000	1.26 %	5.63 %	0.47 %	93.90 %
Aug 2011	743	\$261,828,004	\$329,000	\$325,000	1.23 %	8.88 %	0.54 %	90.58 %
Sep 2011	769	\$264,022,303	\$317,500	\$311,500	1.92 %	7.15 %	0.52 %	92.33 %
Oct 2011	696	\$246,221,735	\$330,000	\$329,000	0.30 %	8.19 %	0.14 %	91.67 %
Nov 2011	816	\$303,383,165	\$335,000	\$335,000	0.00 %	9.93 %	0.74 %	89.34 %
Dec 2011	787	\$281,770,623	\$329,000	\$325,000	1.23 %	10.17 %	0.51 %	89.33 %
Jan 2012	549	\$195,513,560	\$325,000	\$325,000	0.00 %	2.00 %	0.36 %	97.63 %
Total	7,707	\$2,683,751,915						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	24	\$4,180,750	\$157,500	\$153,500	2.60 %	0.00 %	0.00 %	100.00 %
Mar 2011	50	\$7,086,500	\$155,000	\$143,000	8.39 %	2.00 %	2.00 %	96.00 %
Apr 2011	52	\$7,847,248	\$153,500	\$153,500	0.00 %	0.00 %	0.00 %	100.00 %
May 2011	82	\$13,351,521	\$152,500	\$147,500	3.38 %	0.00 %	0.00 %	100.00 %
Jun 2011	55	\$7,448,237	\$141,000	\$137,000	2.91 %	0.00 %	0.00 %	100.00 %
Jul 2011	77	\$12,335,522	\$151,500	\$149,000	1.67 %	1.30 %	0.00 %	98.70 %
Aug 2011	84	\$15,238,086	\$165,000	\$164,000	0.60 %	0.00 %	0.00 %	100.00 %
Sep 2011	94	\$17,445,435	\$163,750	\$161,500	1.39 %	4.26 %	0.00 %	95.74 %
Oct 2011	84	\$14,334,500	\$165,000	\$165,000	0.00 %	2.38 %	1.19 %	96.43 %
Nov 2011	57	\$10,879,500	\$179,000	\$175,000	2.28 %	5.26 %	1.75 %	92.98 %
Dec 2011	58	\$12,549,239	\$187,500	\$190,000	-1.31 %	0.00 %	0.00 %	100.00 %
Jan 2012	44	\$7,976,919	\$179,000	\$178,000	0.56 %	0.00 %	0.00 %	100.00 %
Total	761	\$130,673,457						

Central Otago Lakes

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	83	\$46,289,500	\$435,000	\$436,000	-0.22 %	15.66 %	0.00 %	84.34 %
Mar 2011	84	\$42,477,500	\$450,000	\$442,500	1.69 %	3.57 %	1.19 %	95.24 %
Apr 2011	106	\$63,328,000	\$490,000	\$479,000	2.29 %	13.21 %	0.00 %	86.79 %
May 2011	94	\$46,567,500	\$427,500	\$402,000	6.34 %	9.57 %	3.19 %	87.23 %
Jun 2011	85	\$42,834,000	\$461,000	\$430,000	7.20 %	9.41 %	0.00 %	90.59 %
Jul 2011	74	\$37,766,433	\$429,500	\$410,000	4.75 %	10.81 %	0.00 %	89.19 %
Aug 2011	83	\$38,480,395	\$437,500	\$435,000	0.57 %	13.25 %	0.00 %	86.75 %
Sep 2011	81	\$41,406,600	\$420,000	\$385,000	9.09 %	6.17 %	1.23 %	92.59 %
Oct 2011	68	\$31,834,450	\$442,000	\$420,000	5.23 %	4.41 %	1.47 %	94.12 %
Nov 2011	85	\$35,892,210	\$400,000	\$405,000	-1.23 %	11.76 %	0.00 %	88.24 %
Dec 2011	87	\$44,351,750	\$449,000	\$435,000	3.21 %	10.34 %	0.00 %	89.66 %
Jan 2012	87	\$52,052,710	\$400,000	\$435,000	-8.04 %	9.20 %	0.00 %	90.80 %
Total	1,017	\$523,281,048						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	23	\$8,493,000	\$335,000	\$330,000	1.51 %	4.35 %	0.00 %	95.65 %
Mar 2011	21	\$6,834,500	\$201,000	\$192,500	4.41 %	61.90 %	0.00 %	38.10 %
Apr 2011	24	\$5,423,500	\$210,000	\$190,250	10.38 %	4.17 %	0.00 %	95.83 %
May 2011	21	\$5,527,500	\$285,000	\$267,000	6.74 %	0.00 %	0.00 %	100.00 %
Jun 2011	17	\$7,119,500	\$275,000	\$275,000	0.00 %	5.88 %	0.00 %	94.12 %
Jul 2011	29	\$8,767,674	\$250,000	\$250,000	0.00 %	6.90 %	0.00 %	93.10 %
Aug 2011	16	\$5,896,500	\$290,000	\$253,000	14.62 %	6.25 %	0.00 %	93.75 %
Sep 2011	30	\$9,986,000	\$270,000	\$262,500	2.85 %	3.33 %	0.00 %	96.67 %
Oct 2011	18	\$7,000,000	\$299,000	\$250,000	19.60 %	0.00 %	11.11 %	88.89 %
Nov 2011	23	\$11,352,500	\$295,000	\$275,000	7.27 %	0.00 %	0.00 %	100.00 %
Dec 2011	13	\$3,567,500	\$210,000	\$180,000	16.66 %	0.00 %	0.00 %	100.00 %
Jan 2012	21	\$7,084,000	\$298,000	\$290,000	2.75 %	4.76 %	0.00 %	95.24 %
Total	256	\$87,052,174						

Otago

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	218	\$57,227,151	\$240,000	\$235,500	1.91 %	5.05 %	1.38 %	93.58 %
Mar 2011	259	\$69,554,150	\$229,000	\$215,000	6.51 %	1.93 %	1.54 %	96.53 %
Apr 2011	225	\$61,479,750	\$249,000	\$235,000	5.95 %	4.44 %	1.33 %	94.22 %
May 2011	215	\$54,581,720	\$239,000	\$235,000	1.70 %	4.65 %	2.79 %	92.56 %
Jun 2011	218	\$57,714,477	\$228,500	\$224,000	2.00 %	5.96 %	0.92 %	93.12 %
Jul 2011	204	\$50,877,229	\$235,000	\$228,500	2.84 %	3.92 %	0.49 %	95.59 %
Aug 2011	212	\$55,410,025	\$245,000	\$241,250	1.55 %	5.19 %	1.42 %	93.40 %
Sep 2011	239	\$59,941,775	\$235,000	\$230,000	2.17 %	5.02 %	0.42 %	94.56 %
Oct 2011	229	\$58,917,520	\$238,000	\$232,000	2.58 %	5.68 %	2.18 %	92.14 %
Nov 2011	253	\$67,050,693	\$249,000	\$245,000	1.63 %	6.32 %	0.00 %	93.68 %
Dec 2011	243	\$65,428,610	\$245,000	\$245,000	0.00 %	5.76 %	0.00 %	94.24 %
Jan 2012	176	\$45,158,833	\$229,000	\$225,500	1.55 %	3.41 %	0.00 %	96.59 %
Total	2,691	\$703,341,933						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	10	\$1,426,000	\$87,500	\$82,500	6.06 %	0.00 %	0.00 %	100.00 %
Mar 2011	10	\$1,076,000	\$114,250	\$114,250	0.00 %	0.00 %	0.00 %	100.00 %
Apr 2011	11	\$1,612,000	\$150,000	\$130,000	15.38 %	9.09 %	0.00 %	90.91 %
May 2011	11	\$874,500	\$79,500	\$70,000	13.57 %	0.00 %	0.00 %	100.00 %
Jun 2011	11	\$1,534,600	\$130,000	\$129,000	0.77 %	0.00 %	0.00 %	100.00 %
Jul 2011	9	\$824,750	\$125,000	\$82,250	51.97 %	0.00 %	0.00 %	100.00 %
Aug 2011	7	\$583,000	\$100,000	\$100,000	0.00 %	0.00 %	0.00 %	100.00 %
Sep 2011	16	\$1,283,500	\$84,500	\$74,250	13.80 %	0.00 %	0.00 %	100.00 %
Oct 2011	8	\$898,000	\$101,500	\$101,500	0.00 %	0.00 %	12.50 %	87.50 %
Nov 2011	13	\$1,192,711	\$29,000	\$30,100	-3.65 %	0.00 %	46.15 %	53.85 %
Dec 2011	11	\$2,548,500	\$175,000	\$172,000	1.74 %	0.00 %	0.00 %	100.00 %
Jan 2012	2	\$217,500	\$85,000	\$108,750	-21.83 %	0.00 %	0.00 %	100.00 %
Total	119	\$14,071,061						

Southland

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	113	\$25,440,930	\$225,000	\$210,000	7.14 %	6.19 %	0.00 %	93.81 %
Mar 2011	136	\$28,517,100	\$195,000	\$185,750	4.97 %	11.03 %	0.00 %	88.97 %
Apr 2011	126	\$27,601,500	\$199,450	\$193,250	3.20 %	3.17 %	0.00 %	96.83 %
May 2011	160	\$31,871,010	\$189,000	\$180,500	4.70 %	6.88 %	0.00 %	93.13 %
Jun 2011	140	\$28,591,940	\$195,000	\$184,500	5.69 %	7.86 %	0.00 %	92.14 %
Jul 2011	141	\$28,192,310	\$195,000	\$185,000	5.40 %	2.84 %	0.00 %	97.16 %
Aug 2011	126	\$25,368,400	\$200,000	\$198,000	1.01 %	3.97 %	0.00 %	96.03 %
Sep 2011	127	\$24,069,657	\$179,000	\$171,000	4.67 %	3.94 %	0.00 %	96.06 %
Oct 2011	130	\$29,181,055	\$215,000	\$204,000	5.39 %	6.92 %	0.00 %	93.08 %
Nov 2011	139	\$28,514,600	\$199,000	\$196,000	1.53 %	2.88 %	0.00 %	97.12 %
Dec 2011	126	\$27,323,525	\$199,750	\$195,500	2.17 %	3.17 %	0.00 %	96.83 %
Jan 2012	89	\$20,183,075	\$199,000	\$190,000	4.73 %	1.12 %	1.12 %	97.75 %
Total	1,553	\$324,855,102						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	7	\$354,850	\$89,000	\$44,850	98.43 %	0.00 %	0.00 %	100.00 %
Mar 2011	9	\$603,400	\$65,000	\$62,500	4.00 %	11.11 %	0.00 %	88.89 %
Apr 2011	4	\$343,500	\$38,000	\$35,000	8.57 %	0.00 %	0.00 %	100.00 %
May 2011	10	\$1,051,500	\$122,000	\$95,000	28.42 %	0.00 %	0.00 %	100.00 %
Jun 2011	6	\$711,600	\$105,000	\$100,000	5.00 %	16.67 %	0.00 %	83.33 %
Jul 2011	2	\$430,000	\$215,000	\$215,000	0.00 %	0.00 %	0.00 %	100.00 %
Aug 2011	9	\$977,950	\$99,950	\$92,000	8.64 %	0.00 %	0.00 %	100.00 %
Sep 2011	9	\$498,500	\$70,000	\$55,000	27.27 %	0.00 %	0.00 %	100.00 %
Oct 2011	9	\$702,500	\$89,000	\$72,500	22.75 %	0.00 %	0.00 %	100.00 %
Nov 2011	8	\$692,000	\$71,000	\$63,500	11.81 %	0.00 %	0.00 %	100.00 %
Dec 2011	4	\$282,000	\$65,500	\$62,000	5.64 %	0.00 %	0.00 %	100.00 %
Jan 2012	7	\$517,500	\$32,500	\$31,000	4.83 %	0.00 %	0.00 %	100.00 %
Total	84	\$7,165,300						

New Zealand

Dwellings

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	4,502	\$1,859,904,678	\$359,000	\$350,000	2.57 %	8.73 %	0.96 %	90.32 %
Mar 2011	5,848	\$2,542,713,093	\$379,000	\$365,000	3.83 %	12.86 %	1.64 %	85.50 %
Apr 2011	4,987	\$2,160,149,590	\$369,000	\$360,000	2.50 %	11.13 %	1.12 %	87.75 %
May 2011	5,766	\$2,378,717,262	\$360,000	\$350,000	2.85 %	10.13 %	1.06 %	88.81 %
Jun 2011	5,229	\$2,188,087,961	\$369,000	\$360,000	2.50 %	11.00 %	1.13 %	87.88 %
Jul 2011	4,928	\$2,002,476,462	\$350,000	\$345,000	1.44 %	10.43 %	1.38 %	88.19 %
Aug 2011	5,192	\$2,094,667,984	\$361,000	\$355,000	1.69 %	11.33 %	1.14 %	87.54 %
Sep 2011	5,235	\$2,180,525,464	\$359,000	\$350,000	2.57 %	12.87 %	1.22 %	85.90 %
Oct 2011	5,007	\$2,080,109,198	\$365,000	\$359,000	1.67 %	13.76 %	1.34 %	84.90 %
Nov 2011	6,008	\$2,599,207,621	\$375,000	\$367,500	2.04 %	15.13 %	1.26 %	83.61 %
Dec 2011	5,316	\$2,253,726,219	\$361,000	\$355,000	1.69 %	13.77 %	1.09 %	85.14 %
Jan 2012	4,073	\$1,662,854,416	\$345,000	\$355,000	-2.81 %	5.67 %	0.39 %	93.94 %
Total	62,091	\$26,003,139,948						

Sections

Return Month	Number of Sales	Total Sales Value	Median List Price	Median Sale Price	Sale Price Change	% Sold by Auction	% Sold by Tender	% Sold by Other
Feb 2011	281	\$58,244,943	\$184,000	\$170,000	8.23 %	10.32 %	0.00 %	89.68 %
Mar 2011	331	\$73,902,658	\$184,000	\$175,000	5.14 %	11.18 %	1.81 %	87.01 %
Apr 2011	247	\$49,118,138	\$180,000	\$169,565	6.15 %	4.05 %	1.21 %	94.74 %
May 2011	393	\$81,854,221	\$180,000	\$171,000	5.26 %	6.11 %	1.02 %	92.88 %
Jun 2011	337	\$75,629,304	\$190,000	\$180,000	5.55 %	4.15 %	1.19 %	94.66 %
Jul 2011	357	\$75,952,161	\$179,000	\$169,000	5.91 %	5.04 %	0.56 %	94.40 %
Aug 2011	399	\$89,763,922	\$195,000	\$186,000	4.83 %	3.51 %	0.25 %	96.24 %
Sep 2011	396	\$90,948,779	\$179,000	\$169,000	5.91 %	4.29 %	0.00 %	95.71 %
Oct 2011	361	\$73,082,029	\$165,000	\$157,000	5.09 %	2.49 %	1.94 %	95.57 %
Nov 2011	340	\$73,766,048	\$177,000	\$170,000	4.11 %	4.41 %	2.35 %	93.24 %
Dec 2011	294	\$63,429,011	\$185,000	\$176,500	4.81 %	2.04 %	2.38 %	95.58 %
Jan 2012	253	\$60,677,959	\$199,250	\$195,000	2.17 %	2.77 %	5.14 %	92.09 %
Total	3,989	\$866,369,173						